

# Press release

Bangalore , 08<sup>th</sup> Aug, 2010

## GMR Infrastructure Limited, Q1-FY 11 Performance Highlights

Particulars		Year ended		
	30th June'10	30th June'09	% change	31st March'10
Net Revenue	1,231.3	1,177.5	4.6%	4,566.5
EBITDA	377.5	321.3	17.5%	1,364.3
Interest	238.3	159.8	49.1%	722.3
Other Income	67.3	12.1	456.0%	163.4
Depreciation	164.8	137.3	20.0%	612.2
РВТ	41.6	36.3	14.6%	193.1
Тах	9.8	12.3	-20.3%	(32.2)
PAT before Minority	31.8	24.0	32.5%	225.3
PAT*	28.4	22.5	26.2%	158.4
Cash Profit	197.4	154.4	27.9%	734.6
Free Cash Flow**	96.7	111.3	-13.1%	387.7

## Financial Highlights for Q1 2010-11 (Rs. Cr.)

\*After minority interest and Share of Loss from Associate

\*\*( Cash Profit- Loan repayment )

Performance during the first quarter of FY 2010-11 as compared to the corresponding Quarter has registered good growth in all the key parameters like Operating Income, EBITDA and PAT. GMR Energy's 220 MW Barge Plant was not operational during the Quarter as it was being moved to its present Kakinada location. This has resulted in lower growth in net operating revenue from the Energy Sector.

Capacity costs being interest charge and depreciation / amortization have increased by Rs. 106 Crs (36%) over the corresponding Quarter and continue to constitute the major elements of costs. This has affected PAT growth adversely. Cash profit has grown by 28% and free cash flow generation continues to strengthen internal accruals.

Airports Sector registered a growth of 32% in net revenue and 34% in EBITDA. Energy Sector revenues are down by 7% due to the 220 MW Barge movement. Highways Sector revenue and EBITDA have registered 29% and 24% growth respectively.



The breakup of Sectorwise Net Revenue is depicted in the following graph:



\*Percentages indicate the sector contribution to consolidated revenue.



### The breakup of the Sectorwise EBITDA is depicted in the following graph:

Commenting on the performance during the Quarter, Mr. G M Rao, Group Chairman said:

"The current financial year has started on a positive note for us. We have successfully relocated our 220 MW barge mounted power plant to Kakinada and resumed generation. This will give us significant upside in our Revenue this year. We have also successfully completed the new Terminal 3 in Delhi airport, creating a world-class infrastructure well ahead of the Commonwealth Games. We also won

the prestigious Male international airport against global competition. Sucessful financial closure of 2 highway projects completed the story for all-round progress across all 3 Sectors we operate in. We are looking forward optimistically to the rest of the year on the back of these early successes this year."

<sup>\*</sup>Percentages indicate the sector contribution to consolidated EBITDA



## Major developments during Q1-FY 11

### **Airports Sector**

Airports business of the Company consists of 2 airports at Delhi and Hyderabad in India and 2 airports abroad, one in Istanbul in Turkey and the other being the newly won Male international airport through global competitive bidding process conducted by IFC, a part of World Bank.

Briefly presented below are the significant developments in these 4 assets during the Quarter:

#### Delhi International Airport (DIAL)

- New Terminal 3 trials and proving flights completed successfully
- Terminal 3 was dedicated to the nation on 3rd Jul '10 by the Prime Minister of India
- Commercial operations started for international flights on 28<sup>th</sup> Jul '10
- Passenger traffic grew by 16% and cargo also grew by 16% y-o-y

#### GMR Hyderabad International Airport (GHIAL)

- Hyderabad Duty Free, subsidiary of GHIAL, started operations on 9<sup>th</sup> Jul '10
- Passenger traffic grew by 20% and cargo also grew by 24% y-o-y

#### Istanbul International Airport

• Passenger traffic grew by 90% and cargo also grew by 70% y-o-y

#### Male International Airport

- We won the project against global competition on BOOT basis for a period of 25 years extendable by another 10 years. A new terminal is to be built for a capacity of 5 million passengers per annum by 2014.
- We plan Financial Closure by Sep '10 and take over operations by Dec '10.

### **Energy Sector**

GMR has 3 operating assets with cumulative capacity of 808 MW and has 11 projects under various stages of development totaling 8448 MW, out of which 4138 MW is under construction and 4310 MW is under development.

The Quarter was significant for the relocation of 220 MW barge mounted power plant to Kakinada and resumed simple cycle operation on 24<sup>th</sup> Jun '10 generating ~100 MW. Combined cycle operation is planned for mid-Aug '10 to reach full capacity of 220 MW by end-Aug '10

During the Quarter we achieved significant milestones for projects which are under different stages of construction:

- GREL (Vemagiri Expansion) of 768 MW is ahead of schedule and simple cycle operation is expected by Aug '11
- 600 MW EMCO energy project at Worora, Maharashtra is progressing on schedule and is expected to be commissioned in year 2012



- Capacity expansion for Kamlanga project received approval increase from 1050 MW to 1400 MW; Order for EPC contract for this expansion was also finalized; it is expected to be commissioned by end-2012
- 1370 MW Chhattisgarh project work is also progressing well, with land acquisition done; the first unit of 685 MW is expected to go on stream by 2013

With the completion of all these projects, the total operational capacity will be 4261MW in the next 3 years, providing assured increase in our revenue stream.

We entered the downstream of power value chain, winning 2 major 400 kV transmission projects on BOO basis in Rajasthan which include substations and transmission lines.

Temasek and IDFC invested \$ 300 million in GMR Energy Limited in the form of CCD as growth fund.

## Highways

The GMR Group has 6 highway projects under operation across India measuring a total length of around 421 km (1684 lane kms). These include 3 annuity based projects: Tuni-Anakapalli, Tambaram-Tindivanam, Adloor Yellareddy-Gundla Pochanpalli and 3 toll based projects: Ambala-Chandigarh, Thondapalli - Jadcherla and Tindivanam –Ulundurpet.

We also have 3 projects under development totaling 310 km (1664 lane kms): Hyderabad – Vijayawada, Chennai Outer Ring Road and Hungund – Hospet.

We achieved financial closure of 2 of these projects this Quarter and expect to complete financial closure of Hungund – Hospet by Sep '10.

## Urban Infrastructure

## Krishnagiri SEZ

Pursuant to an MoU entered into with the state of Tamil Nadu, an SEZ is being developed at Krishnagiri district through a joint venture with Tamil Nadu Industrial Development Corporation. The Krishnagiri SEZ is expected to be dedicated to biotechnology, information technology, traditional electronics and engineering companies. It is planned to be spread over 3,300 acres, approximately 60% of which has already been acquired. Commercial operation of this SEZ is expected to commence in the year 2014.

## **Property Development**

In Delhi airport area, the hospitality district development is in full swing. In the first phase, out of 45 acres of land divided into 14 asset areas, the Company had awarded 7 asset areas (21.8 acres) to successful bidders for commercial property development in 2008-09 during the first round of bidding. In 2009-10, the remaining assets of the first round as well as 6 more from the second round were successfully awarded. Second phase development is expected to start in FY11.

Common infrastructure development like roads etc are being developed by us as per schedule.

In Hyderabad Aerotropolis, we plan to develop around 1000 acres of land. Various themes of development have been conceptualized and some of them are expected to fructify during FY11.

Progress on these themes are taking place according to plan.



# Sector wise Financial Review - Net Revenues (Rs. Cr.)

Sectors	Quarter ended			
	30 <sup>th</sup> June'10	30 <sup>th</sup> June'09	% change	
Energy	583.8	629.3	-7.2%	
Roads	98.4	76.4	28.7%	
Airports	425.1	321.2	32.4%	
EPC & others	124.0	150.6	-17.7%	
Total	1,231.3	1,177.5	4.6%	

Year ended				
31 <sup>st</sup> March'10				
2,039.5				
346.1				
1,488.6				
692.3				
4,566.5				

# Sector wise Financial Review - EBITDA (Rs. Cr.)

Sectors		Year ended		
0001013	30 <sup>th</sup> June'10 30 <sup>th</sup> June'09	% change	31 <sup>st</sup> March'10	
Energy	57.3	87.7	-34.7%	300.94
Roads	80.8	65.4	23.5%	278.15
Airports	154.2	114.5	34.7%	531.79
EPC & others	85.2	53.7	58.7%	253.44
Total	377.5	321.3	17.5%	1,364.3

#### About GMR Group:

GMR Group is a Bangalore headquartered global infrastructure major with interests in Airports, Energy, Highways and Urban Infrastructure.. Besides its stake in InterGen, the Company has thirteen power projects of which three are operational (823 MW) and ten (7648 MW) are under various stages of implementation and nine road projects, of which six are operational (421 km) and three are under development (309 km). In the Airports sector, it has developed and commissioned the Greenfield International Airport at Hyderabad. The Group, besides operating and modernizing the existing Delhi International Airport, has built a brand new integrated terminal T3 which was commissioned on 3<sup>rd</sup> of July 2010. It has also built a new terminal, designed to handle 20 million passenger capacity, at the Istanbul Sabiha Gökçen International Airport in Turkey and is operating it successfully. GMR has recently won the bid to expand and operate Malé International Airport. The Group is also committed to social development initiatives and executes these through its Corporate Social Responsibility arm, the GMR Varalakshmi Foundation (GMRVF).

For further information about GMR Group, visit <u>www.gmrgroup.in</u>

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